

S. S. Jain Subodh P.G. (Autonomous) College Jaipur

Placement Notice

Company Name: SARAF GROUP , BANGALORE

ABOUT COMPANY: A renowned manufacturer, supplier and exporter of HDPE/PP Woven Fabrics, HDPE/PP Woven Sacks / Bags & Multi color Printed BOPP Laminated PP Woven Sacks / Bags.

DESIGNATION:

- **Executive- 3.67 LPA**
- **Junior Executive – 2.83 LPA**

PROFILE: Sales & Marketing and Accounts

JOB DESCRIPTION:

- To prepare profile of customers
- End user survey as detailed in the attachment
- To create data of the customers and set the standards on various parameters as detailed in the attachment.
- Forecasting customer's purchase plan and arranging product accordingly
- Making him pay on time
- Choice between safety and margin
- Choice between safety and longer credit and margin
- Understanding the customer with regard to his discipline, principles, and good management practices and growing basic common discipline like responding in time, honouring the commitment etc.
- Book Debt management
- Will include detailed customer analysis
- Choosing between profitability and credit
- Choosing between safety and profitability
- How to add value to customers
- How to make customers ahead of competition

ELIGIBILITY CRITERIA: B Com Graduates

LOCATION: Vacancies across India

Interested Students need to mail their Resume to **priyapoddar90@yahoo.com**

For More Details Contact: Ruchi Choudhary(Room no: 111): 9782690086

(Prof. K.B. Sharma)
Principal

S. S. Jain Subodh P.G. (Autonomous) College Jaipur

Placement Notice

Company Name: Bourgeois Analytics

About the company:

Bourgeois Analytics Pvt. Ltd. co. provides research and advisory services in global derivative market. Working edge comes from highly educated and talented professionals. They firmly believe in the unique style of analysis practices by analysts rather than following the traditional practices. Their services includes- Advisory Services, Market Research, Strategy and Planning in the Stock Market. Bourgeois Analytics is a very fast paced and vibrant set up to be part of. As fortunes change with the click of a button, composure, diligence and alertness are ingrained into the system.

Designation: Data Analysis in Financial Market

Skill and Competencies:

Good Numerical Skills

Analytical skills

Ability to take risk and execute real-time data analysis

Decisiveness under great pressure

Qualification and Experience:

Any Graduate and Post Graduates

Any certifications in Finance or Finance Professionals

Remuneration: CTC starting from 3 Lakh Per Annum.

Bourgeois Analytics Private Limited

Corporate Office: A-33/34, Gokul Vatika, Behind Hotel Marriott, Tonk Road,
Jaipur- 302018

Contact: 8302399180

Website : <http://bourgeoisanalytics.com/> **Email:** taruna@bourgeoisanalytics.com

For More Details Contact: Ruchi Choudhary(Room no: 111): 9782690086

(Prof. K.B. Sharma)
Principal

S. S. Jain Subodh P.G. (Autonomous) College Jaipur

Placement Notice

Result of Placement Drive: KEC International Ltd.

Congratulations!

	Name Of Candidate
1	Ankush Patidar
2	Apoorv Mathur
3	Jai Singh Panwar
4	Aayushi Gupta
5	Somil Chhabra
6	Abhishek Prajapati
7	Suraj Singh
8	Mohit Sharma
9	Sumit Goyal

(Prof. K.B. Sharma)
Principal